|                                                                                                               |                                   |                     | Year |    |                     |                      |                                |                     |                        |
|---------------------------------------------------------------------------------------------------------------|-----------------------------------|---------------------|------|----|---------------------|----------------------|--------------------------------|---------------------|------------------------|
| Plan                                                                                                          | РРТ                               | SA                  | FC   | ВС | 2nd to 5 th<br>year | 6th to 15th<br>year  | On time commission at 6th year | Total<br>Commission | Old Plan<br>Commission |
| 714 -New Endowment,<br>736 - Jeevan Labh, 745-<br>Jeevan Umanag, 733-<br>Jeevan Lakshya, 715-<br>Jeevan Anand | 15 years                          | Rs.5 lac &<br>above | 20%  | 8% | 7.50%               | 5%                   | 2%                             | 110%                | 110%                   |
| 714 -New Endowment,<br>736 - Jeevan Labh, 745-<br>Jeevan Umanag, 733-<br>Jeevan Lakshya                       | 15 years                          | Below Rs.5<br>lac   | 20%  | 8% | 7.50%               | 5%                   | 0                              | 108%                | 110%                   |
|                                                                                                               |                                   |                     | Year |    |                     |                      |                                |                     |                        |
| Plan                                                                                                          | Policy Term                       | SA                  | FC   | ВС | 2nd to 5 th<br>year | 6th to 10 th<br>year | On time commission at 6th year | Total<br>Commission | Old Plan<br>Commission |
| 736 - Jeevan Labh, 733-<br>Jeevan Lakshaya                                                                    | 10                                | Rs.5 lac &<br>above | 15%  | 6% | 7.50%               | 5%                   | 2%                             | 78%                 | 78%                    |
| 736 - Jeevan Labh                                                                                             | 10                                | Below Rs.5<br>lac   | 15%  | 6% | 7.50%               | 5%                   | 0%                             | 76%                 | 78%                    |
| 771- Jeevan Utsav                                                                                             | No Change in commission structure |                     |      |    |                     |                      |                                |                     |                        |
| 774- Amrit Baal                                                                                               | No Change in commission structure |                     |      |    |                     |                      |                                |                     |                        |
| All other Plans                                                                                               | No Change in commission structure |                     |      |    |                     |                      |                                |                     |                        |